

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K  
CURRENT REPORT

Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **October 5, 2016**

**TRACON Pharmaceuticals, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction  
of incorporation)

**001-36818**

(Commission File Number)

**34-2037594**

(IRS Employer Identification No.)

**8910 University Center Lane, Suite 700  
San Diego, California**

(Address of principal executive offices)

**92122**

(Zip Code)

**Registrant's telephone number, including area code: (858) 550-0780**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 7.01                    Regulation FD Disclosure.**

Charles P. Theuer, M.D., Ph.D., President and Chief Executive Officer of TRACON Pharmaceuticals, Inc. (“TRACON”), and other TRACON executive officers will be presenting the information attached as Exhibit 99.1 to this Current Report on Form 8-K at various upcoming meetings beginning October 6, 2016.

By furnishing this information, TRACON makes no admission as to the materiality of any information in this report. The information contained in this report and the exhibit hereto is intended to be considered in the context of TRACON’s filings with the Securities and Exchange Commission and other public announcements that TRACON makes, by press release or otherwise, from time to time. TRACON undertakes no duty or obligation to publicly update or revise the information contained in this report or the exhibit hereto, although it may do so from time to time as its management believes is appropriate. Any such updating may be made through the filing of other reports or documents with the Securities and Exchange Commission, through press releases or through other public disclosure.

**Item 9.01                    Financial Statements and Exhibits.**

(d) Exhibits.

<b><u>Exhibit Number</u></b>	<b><u>Description of Exhibit</u></b>
99.1	Corporate Presentation, dated October 2016

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**TRACON Pharmaceuticals, Inc.**

Dated: October 5, 2016

By: /s/ Charles P. Theuer, M.D., Ph.D.  
Charles P. Theuer, M.D., Ph.D.  
*President and Chief Executive Officer*

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## EXHIBIT INDEX

Exhibit Number	Description of Exhibit
99.1	Corporate Presentation, dated October 2016

# TRACON PHARMACEUTICALS

## October 2016



NASDAQ: TCON

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# Forward-Looking Statements

This presentation contains statements that are, or may be deemed to be, "forward-looking statements." In some cases these forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "plans," "intends," "may," "could," "might," "will," "should," "approximately," "potential," or, in each case, their negatives or other variations thereon or comparable terminology, although not all forward-looking statements contain these words. These statements relate to future events or our future financial performance or condition, business strategy, current and prospective product candidates, planned clinical trials and preclinical activities, product approvals, research and development costs, current and prospective collaborations, timing and likelihood of success of development activities and business strategies, plans and objectives of management for future operations, and future results of anticipated product development efforts, including potential benefits derived therefrom. These statements involve substantial known and unknown risks, uncertainties and other important factors that may cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, risks associated with conducting clinical trials, whether any of our product candidates will be shown to be safe and effective, our ability to finance continued operations, our reliance on third parties for various aspects of our business, competition in our target markets, our ability to protect our intellectual property, and other risks and uncertainties described in our filings with the Securities and Exchange Commission, including under the heading "Risk Factors". In light of the significant uncertainties in our forward-looking statements, you should not place undue reliance on these statements or regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time frame, or at all. The forward-looking statements contained in this presentation represent our estimates and assumptions only as of the date of this presentation and, except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this presentation.

This presentation also contains estimates, projections and other information concerning our industry, our business, and the markets for our drug candidates, as well as data regarding market research, estimates and forecasts prepared by our management. Information that is based on estimates, forecasts, projections, market research or similar methodologies is inherently subject to uncertainties and actual events or circumstances may differ materially from events and circumstances reflected in this information.

# Investment Highlights

## TRC105 Near Term Phase 3 Asset

- Leader in endoglin biology - near term Phase 3 trial planned in orphan drug indication of angiosarcoma with FDA & EMA concurrence on trial design; multiple ongoing Phase 2 trials in combination with VEGF inhibitors, a franchise currently generating > \$17B annually

### *Oncology*

- Clinical data from more than 400 patients treated show tolerability and promising anti-tumor activity with each of four VEGF inhibitors

### *Ophthalmology*

- Partnered with Santen, Phase 1/2 wet AMD trial enrolling

### *Fibrosis*

- Reverses fibrosis and improves survival in preclinical models

## TRC102 Phase 2 Asset

- Small molecule inhibitor of DNA repair being studied in Phase 2 in glioblastoma and mesothelioma based on encouraging Phase 1 data



## TRC253 Near Term Phase 1 Asset

- IND-ready small molecule inhibitor of mutated and wild-type Androgen Receptor (AR)
- Expect Phase 1/2 start in early 2017
- Janssen may opt-in following Phase 1/2 for \$45M; option includes potential milestones totaling \$137.5M and a single digit royalty

## Efficient Product Development

- Initially focused on indications with potential reduced time to data readout and approval
- Internal clinical operations capabilities and NCI support of clinical development
- Product development platform expertise recognized by Janssen

# Broad Pipeline with Multiple Expected Near-term Readouts

	Indication	Pre-Clinical	Phase 1	Phase 2	Phase 3
TRC105	Angiosarcoma				
	RCC, HCC, GBM, GTN				
	Lung, Breast				
TRC102	GBM, Mesothelioma				
	Lung, Solid Tumors				
DE-122	WetAMD  <sup>1</sup>				
TRC253	Prostate  <sup>2</sup>				
TRC694	Myeloma				
TRC205	Fibrosis				

# Complementing VEGF Inhibition Represents a Substantial Potential Commercial Opportunity for TRC105

Indication	Approved VEGF Inhibitors	2015 VEGF Inhibitor Revenue <sup>1</sup> (Growth vs 2014)
2 <sup>nd</sup> Line Renal Cell Carcinoma	Inlyta	\$430 million (5%)
1 <sup>st</sup> Line Hepatocellular Carcinoma	Nexavar	\$1.0 billion <sup>2</sup> (0%)
2 <sup>nd</sup> Line Soft Tissue Sarcoma	Votrient	~\$150 million <sup>3</sup>
Colorectal Cancer, Lung Cancer	Avastin, Cyramza, Zaltrap, Stivarga	>\$5 billion
WetAMD	Eylea Lucentis	\$4.1 billion (47%) \$3.6 billion (-15%)

**Substantial opportunity to build upon multiple established VEGF inhibitor franchises by improving patient outcomes through improved inhibition of angiogenesis**



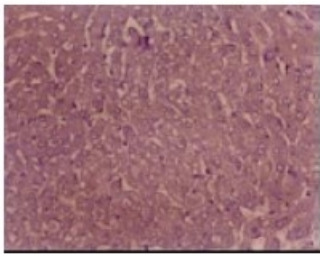
<sup>1</sup> Company reports, SEC filings, DataMonitor.

<sup>2</sup> Nexavar is approved in HCC, RCC and thyroid cancer. The majority of Nexavar's sales are in HCC.

<sup>3</sup> Votrient is approved in both HCC and advanced STS. Estimated sales for Votrient in STS (based on total sales less DataMonitor estimates in RCC).

# Endoglin: Essential Non-VEGF Angiogenic Target

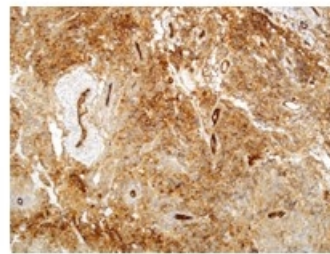
- Endoglin is expressed on endothelial cells and is essential for angiogenesis
- Selectively expressed on proliferating vessels in cancer and AMD and is up-regulated following VEGF inhibition
- Persistent expression on tumor vessels results in progression despite VEGF inhibition, while knockdown of endoglin sensitizes tumors to VEGF inhibition
- Observed to be an unfavorable prognostic marker across more than 10 solid tumors
- Attenuated endoglin expression causes Osler-Weber-Rendu syndrome which is associated with improved cancer survival (31% reduced risk of death)
- Targeting VEGF and endoglin concurrently improves angiogenesis inhibition



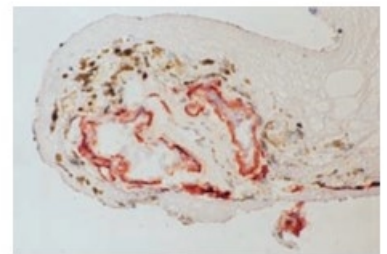
Normal Human Liver



Human Liver Cancer



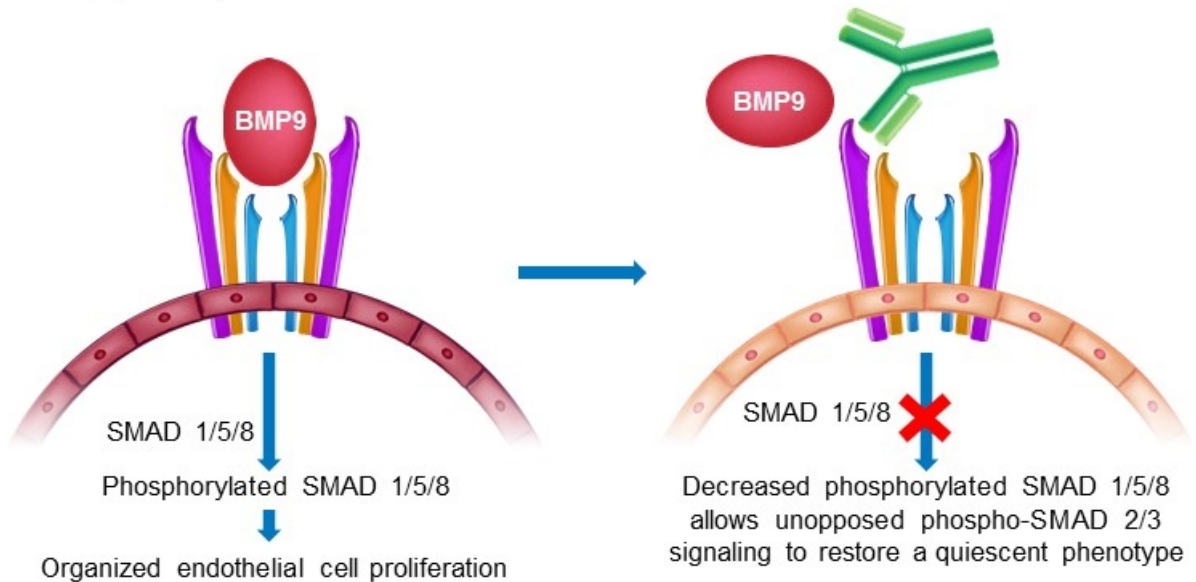
Angiosarcoma



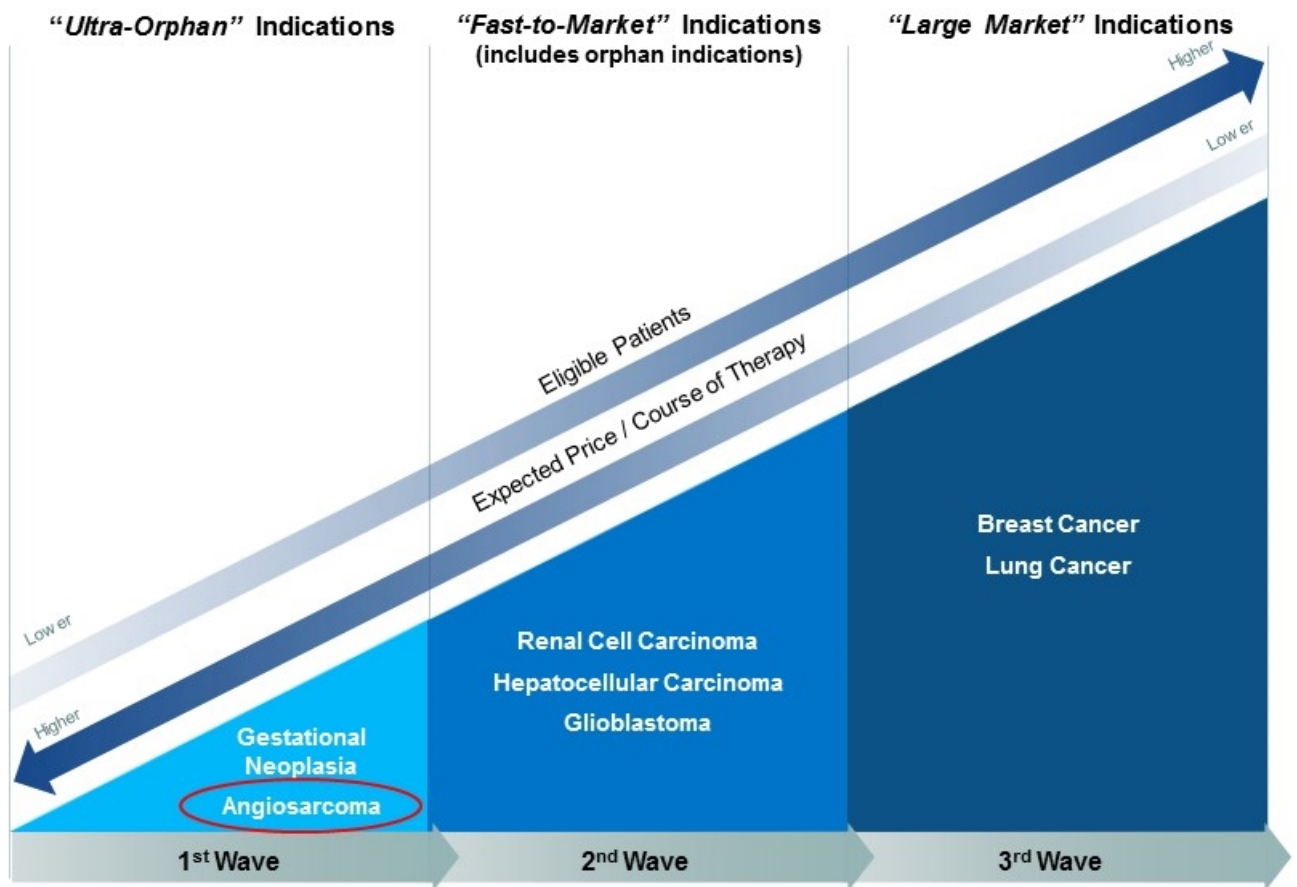
Human AMD Membrane

# TRC105: Our Lead Endoglin Antibody

- TRC105 binds a precise endoglin epitope to inhibit BMP binding and VEGF- and fibroblast growth factor (FGF)-induced angiogenesis
- TRC105 also potently mediates antibody-dependent cell mediated cytotoxicity (ADCC)



# TRC105 Tiered Clinical Development Strategy



# Combinations Well Tolerated and Evidence of Clinical Activity with Multiple VEGF inhibitors

Combination	Well Tolerated	Signs of Activity in Phase 1b/2	Ongoing Development
TRC105 + Votrient	√	Durable complete responses in angiosarcoma	Randomized global Phase 3 trial in angiosarcoma planned for 2016
TRC105 + Avastin	√	Tumor reductions in Avastin-refractory patients; durable complete response in GTN patient	Randomized Phase 2 trial in GBM; global Phase 2 trial in GTN
TRC105 + Inlyta	√	PFS of 9.6 mos. and ORR of 29% in clear cell RCC exceeded reported Inlyta <sup>1</sup> PFS of 4.8 mos. and ORR of 11%	Randomized Phase 2 trial in clear cell RCC
TRC105 + Nexavar	√	ORR of 40% at top dose levels of TRC105 in HCC exceeded reported Nexavar <sup>2</sup> ORR of 2%	Phase 2 trial of TRC105 + Nexavar in HCC

<sup>1</sup> Inlyta results from separate Inlyta Phase 3 AXIS trial following VEGFR treatment. Inlyta results from head-to-head comparison in same clinical trial may differ.

<sup>2</sup> Nexavar results from separate Phase 3 SHARP trial. Nexavar results from head-to-head comparison in same clinical trial may differ. 9

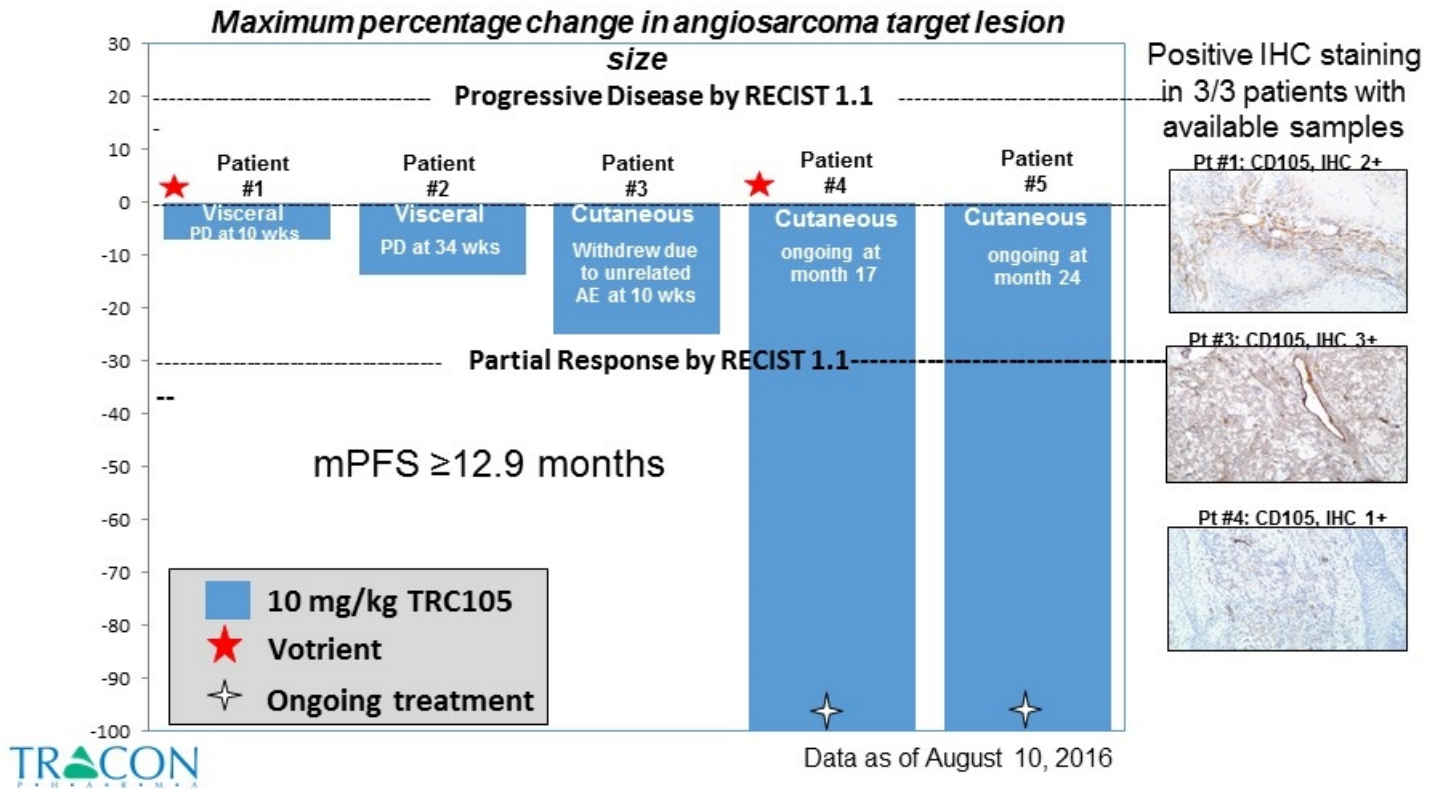
# VEGF Inhibitors Have Limited Activity in Angiosarcoma

VEGF Inhibitor	Study	Patient Population	Activity
Votrient <sup>1</sup>	Retrospective analysis (EORTC 2015)	Angiosarcoma (n = 30)	<ul style="list-style-type: none"> <li>• ORR = 20% (No CRs)</li> <li>• PFS = 3.0 months</li> <li>• OS = 9.9 months</li> </ul>
Votrient	Retrospective analysis (ASCO 2014)	Soft tissue sarcoma, including 6 angiosarcoma patients	<ul style="list-style-type: none"> <li>• No CR's</li> </ul>
Nexavar	Single agent study (Maki 2009)	Angiosarcoma (n = 37)	<ul style="list-style-type: none"> <li>• ORR = 14% (1/37 CR)</li> <li>• PFS = 3.8 months</li> </ul>
Nexavar	Single agent study (French sarcoma group)	Angiosarcoma (n = 41)	<u>Cutaneous angiosarcoma</u> <ul style="list-style-type: none"> <li>• ORR = 15% (2/26 CR)</li> <li>• PFS = 1.8 months</li> </ul> <u>Visceral angiosarcoma</u> <ul style="list-style-type: none"> <li>• ORR = 13% (No CRs)</li> <li>• PFS = 3.8 months</li> </ul>
Avastin	Single agent study (Agulnik 2013)	Angiosarcoma (n = 23)	<ul style="list-style-type: none"> <li>• ORR = 9% (No CRs)</li> <li>• PFS = 3.0 months</li> </ul>

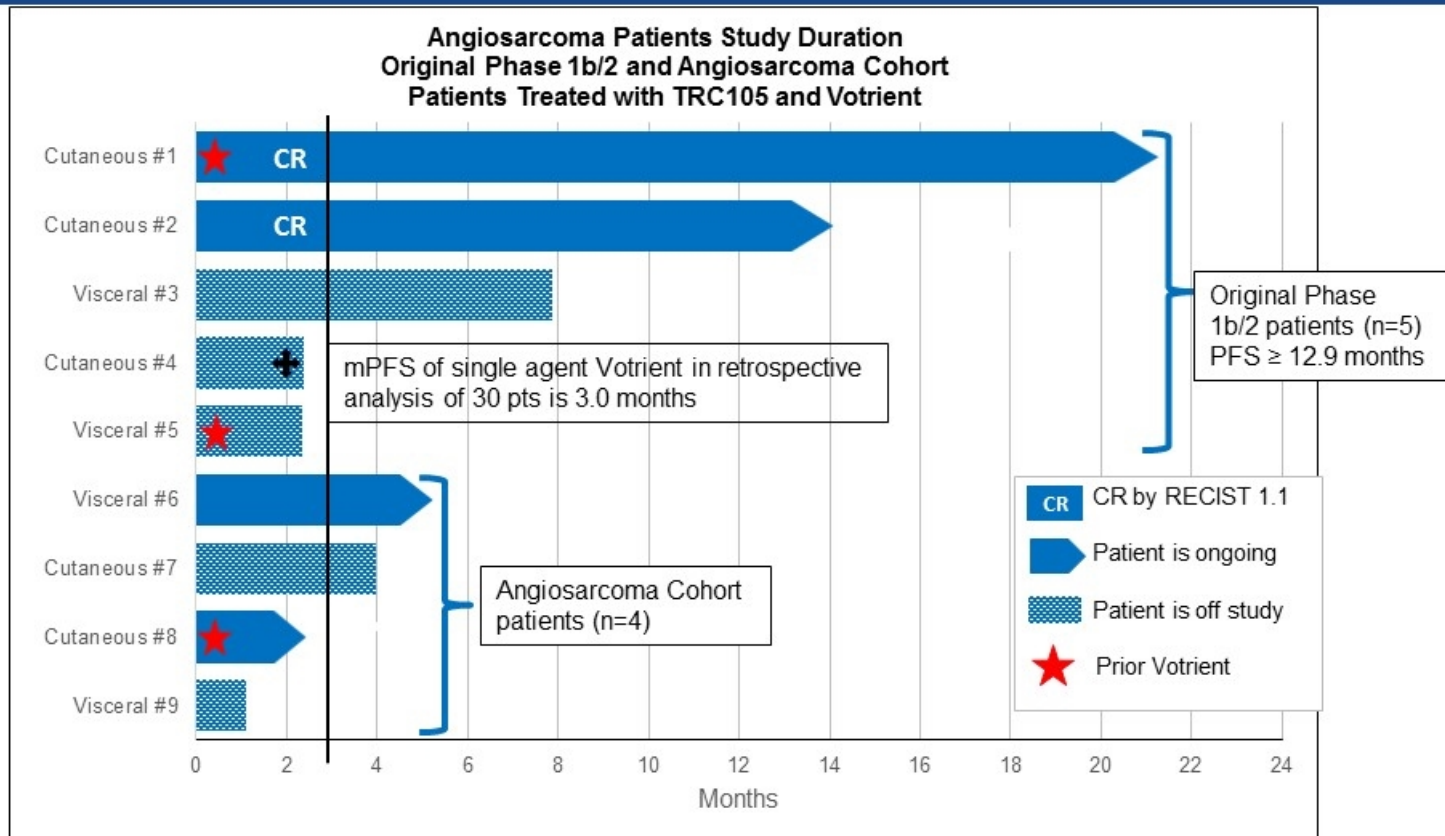
<sup>1</sup> Votrient is the only VEGF inhibitor approved for the treatment of soft tissue sarcoma based on the superior PFS versus placebo (4.6 versus 1.6 months) in the Phase 3 PALETTE study.

# TRC105 + Votrient Shows Promise in Angiosarcoma

- Dose escalation completed; combination well-tolerated and presented at ASCO 2016
- Phase 2 trial completed initial enrollment (N=63)
  - Unstratified PFS is similar to that expected with Votrient as a single agent
- Angiosarcoma, an endothelial sarcoma, has been very responsive



# TRC105 + Votrient Angiosarcoma Phase 1b/2



✚ Patient withdrew due to unrelated AE  
 Duration on study is calculated from date of consent to date of withdrawal

Data as of ASCO (June 2016)

# TRC105 + Votrient Phase 1b/2 Observations

**Patient #1 ongoing at month 24  
with a CR**

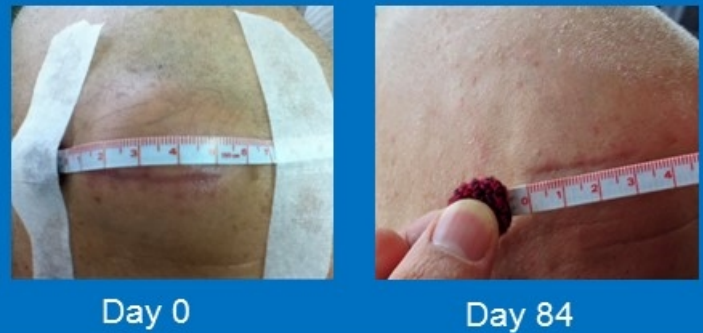


Data as of August 10, 2016

**Patient #2 ongoing at month 17  
with a CR**



**Patient #6 ongoing at month 5 with  
significant tumor reduction**



# TRC105 + Votrient in Angiosarcoma: Phase 3 Trial

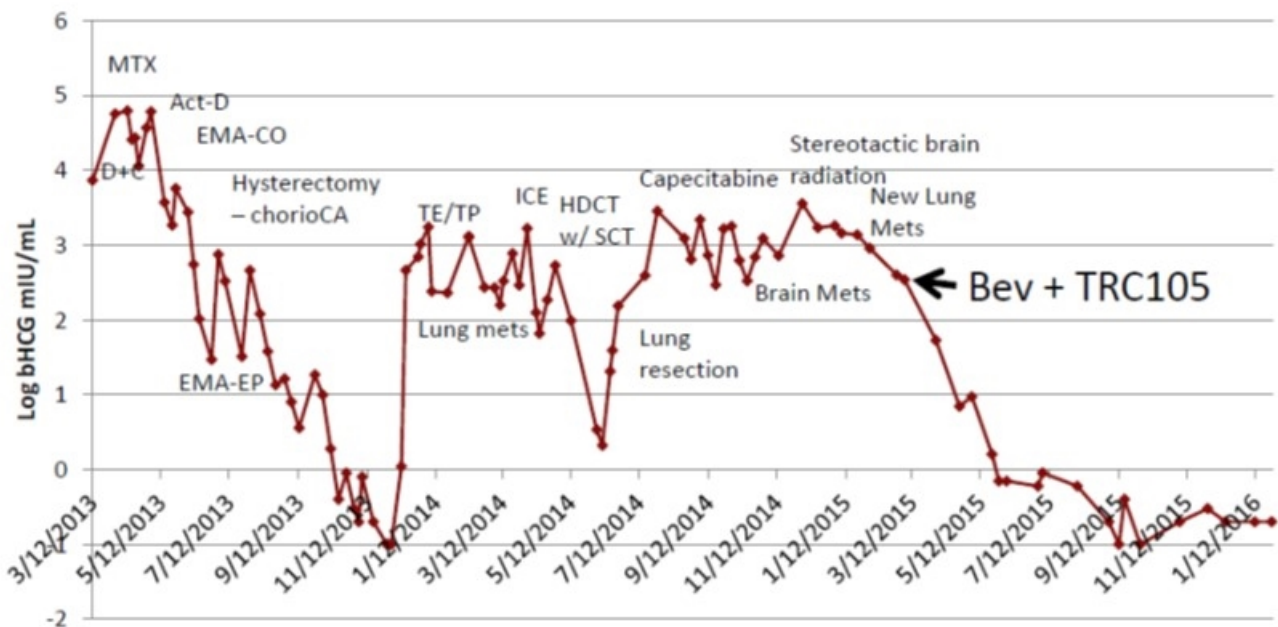
## PHASE 3 in Angiosarcoma

- US and European sites
- Randomized (n=124) with adaptive design that allows for increase in sample size to 200 patients based on interim analysis
- Primary Endpoint: PFS
- Expect to initiate enrollment by end of 2016
- Interim analysis expected early 2018



# TRC105 + Avastin in Gestational Trophoblastic Neoplasia

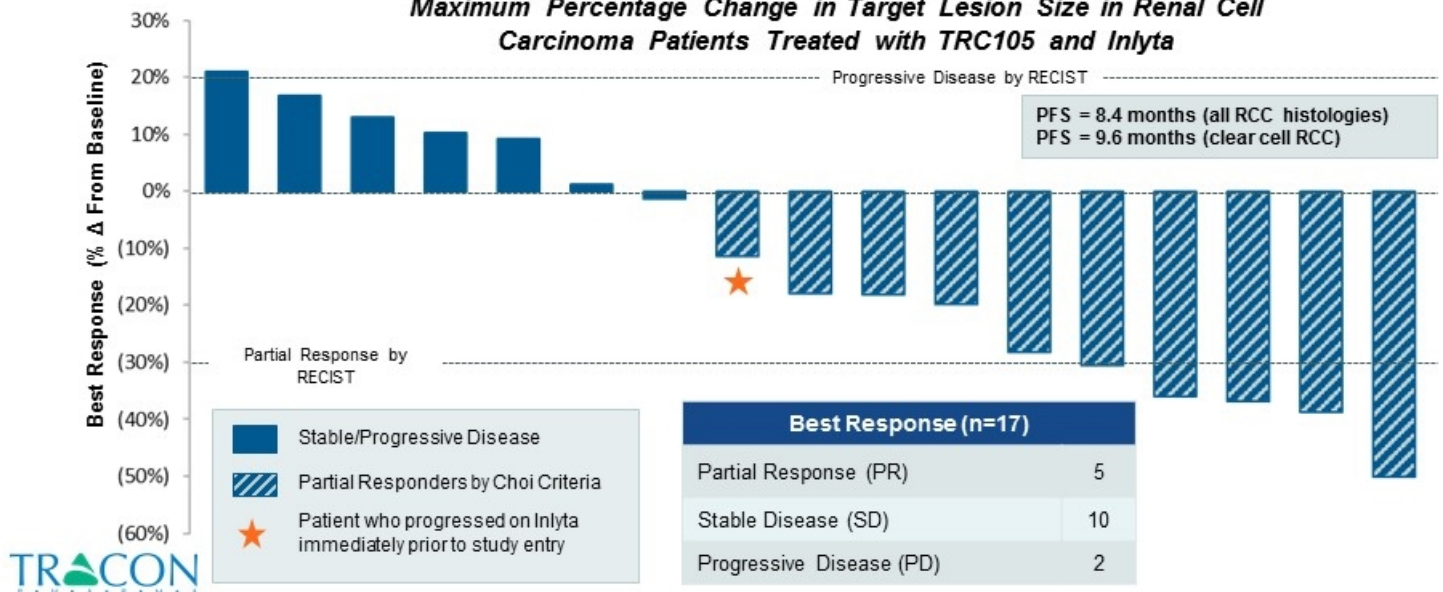
- A 37 year old woman with widely metastatic choriocarcinoma who progressed following five chemotherapeutic regimens and stem cell transplant developed a complete response to treatment with TRC105 + Avastin, following four months of treatment, that remains ongoing for more than one year; second patient did not respond to treatment
- Global Phase 2 study in gestational trophoblastic neoplasia, including choriocarcinoma, is enrolling with response rate as the primary endpoint



# TRC105 + Inlyta in Renal Cell Carcinoma

- 18 patients treated in a Phase 1b clinical trial who failed at least one VEGF inhibitor
- Dose escalation completed; combination well-tolerated
- Partial response rate by RECIST of 29% (4 of which were in the fourth line setting) exceeded partial response rate of Inlyta following VEGFR TKI treatment in the Inlyta Phase 3 AXIS trial of 11%
- Improved activity in clear cell (including 4 RECIST PRs)
- Median PFS in clear cell RCC of 9.6 months by Kaplan-Meier exceeded PFS of Inlyta following VEGFR TKI treatment in the Inlyta Phase 3 AXIS trial of 4.8 months
- Presented at GU ASCO 2015 and KCA 2015

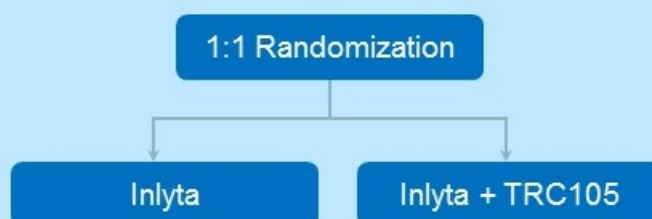
**Maximum Percentage Change in Target Lesion Size in Renal Cell Carcinoma Patients Treated with TRC105 and Inlyta**



# Ongoing Phase 2 Multicenter Randomized Trials

## PHASE 2 in RCC

- Advanced or metastatic clear cell RCC
- Progression following 1 prior VEGF inhibitor
- 1 prior mTOR inhibitor allowed
- 1 prior immunotherapy allowed
- Randomized (n=150)
- Primary Endpoint: PFS



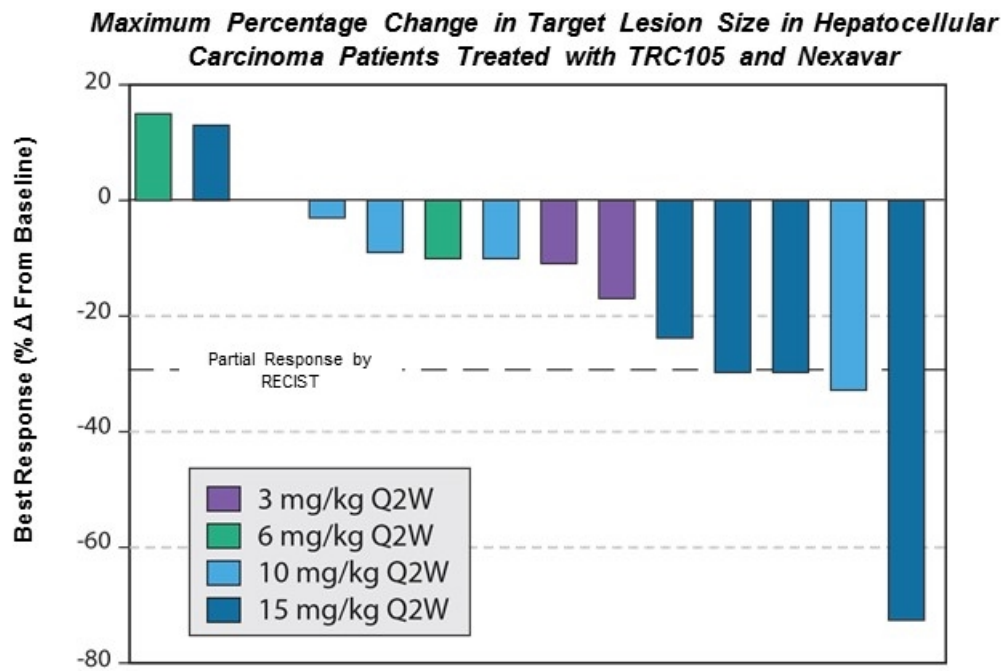
## PHASE 2 in GBM

- Progression following chemoradiation (no prior Avastin)
- Randomized (n=86)
- Primary Endpoint: PFS



# TRC105 + Nexavar in Hepatocellular Carcinoma

- 20 patients treated (of whom 14 were evaluable by RECIST) in a Phase 1/2 clinical trial
- Dose escalation completed; combination well-tolerated
- *Partial response rate by RECIST of 40% (treated with 10 or 15 mg/kg TRC105) exceeded partial response rate of Nexavar in Phase 3 pivotal studies of 2 - 3%*
- Presented at ASCO 2015
- Initiated multicenter trial in hepatocellular carcinoma of up to 39 patients to confirm response rate and potentially justify a randomized Phase 3 trial



# TRC105 Tiered Product Development Strategy

	Companion Therapy	Indications	Commercial Rationale	Target Efficacy Threshold for Approval/Reimbursement <sup>4</sup>
Ultra-Orphan	Votrient	Angiosarcoma	Endoglin expressed on angiosarcoma; Votrient approved as single agent; short time to endpoint (PFS <sup>1</sup> )	67% improvement in PFS
	Avastin	Gestational Neoplasia	Endoglin expressed on choriocarcinoma; short time to expected endpoint (ORR <sup>2</sup> )	15% response rate
Fast-to-Market	Inlyta	Renal cell: 2 <sup>nd</sup> Line	Inlyta approved as single agent; short time to endpoint (PFS) in a vascular tumor	40% improvement in PFS
	Avastin	GBM: 2 <sup>nd</sup> Line	Avastin approved as single agent; short time to endpoint (OS <sup>3</sup> ) in a vascular tumor	30% improvement in OS
	Nexavar	Hepatocellular: 1 <sup>st</sup> Line	Nexavar approved as single agent in first line; short time to endpoint (OS)	30% improvement in OS
Large Market	Afinitor + Femara	Breast cancer: Neoadjuvant	Neoadjuvant setting allows approval based on pathologic complete response rate (pCR)	30% improvement in pCR
	Avastin + chemo	Lung cancer: 1 <sup>st</sup> Line	Significant Avastin commercial franchise	30% improvement in OS

## Development in AMD Partnered with Santen

- Data from Ophthotech indicate that vision in wet AMD can be improved by targeting complementary pathways in combination with VEGF inhibitors
- TRC105 preclinical proof of concept established in a model of AMD
- Santen, a global ophthalmology company with \$1.4 billion in annual revenue, will lead global development and commercialization efforts for DE-122 (ophthalmic formulation of TRC105) in wet AMD and other eye diseases
- Deal terms
  - \$13 million received thus far
  - Santen pays for all development costs
  - Up to \$152 million in additional milestone payments
  - Royalties in the high single digits to low teens
- Phase 1/2 wet AMD trial is enrolling

# TRC102: Reversing Resistance to Chemotherapy

- Small molecule designed to reverse resistance to chemotherapy and complement poly ADP-ribose polymerase (PARP) inhibitors
- Inhibits base excision repair, a dominant pathway of DNA repair that allows for resistance to alkylating chemotherapy (e.g., Temodar) and antimetabolite chemotherapy (e.g., Alimta)

Combination	Well Tolerated	Signs of Activity in Phase 1b/2	Ongoing Development
TRC102+ Alimta (Published in <i>Investigational New Drugs</i> , 2012)	✓	Stable disease in some patients with squamous cell lung cancer, a tumor type where Alimta is inactive	Phase 2 trial with Alimta in mesothelioma
TRC102+ Fludara (Presented at ASH 2014)	✓	Partial response and stable disease in some patients previously treated with Fludara	
TRC102+ Temodar (Presented at ASCO 2016)	✓	Partial response in some patients with lung, KRAS+ colorectal and ovarian cancer	Phase 2 trial with Temodar in glioblastoma

# Multiple Expected Near-Term Clinical Readouts

	Companion Therapy	Indication	2016	2017
TRC105	Votrient	Angiosarcoma	Phase 2A → ★	Phase 3 → ★
	Inlyta	RCC	Phase 2B → ★	
	Avastin	GBM	Phase 2B → ★	
	Nexavar	HCC	Phase 1B/2 → ★	
	Avastin	Gestational Neoplasia	Phase 2 → ★	
	Avastin + Carbo/Taxol	Lung	Phase 1B →	
	Afinitor + Femara	Breast	Phase 1/2 →	
TRC102	Alimta	Mesothelioma	Phase 2 →	
	Temodar	GBM	Phase 2 →	
TRC 253		Prostate		Phase 1/2 →

★ Phase 2 or 3 data expected

Planned clinical trial

# Deal with Janssen

- TRC253 and TRC694 in-licensed from Janssen
  - TRC253 is a Phase 1-ready antagonist of the F876L and other AR mutations that are resistance mechanisms for Xtandi® and ARN-509 (apalutamide)
  - TRC694 is a selective inhibitor of NFκB-inducing kinase (NIK)
- TRACON was chosen because of our extensive and efficient product and clinical development expertise
- \$5M equity investment made by JJDC
  - Expected to offset expenditures on both compounds for the next 12 months

## TRC253

- Janssen has rights to re-acquire TRC253 following Phase 1 for \$45M
  - Total milestones of \$137.5M possible
  - TRACON would receive low single digit royalty
- If kept by TRACON, the Company would owe regulatory and commercial milestones and a low single digit royalty to Janssen

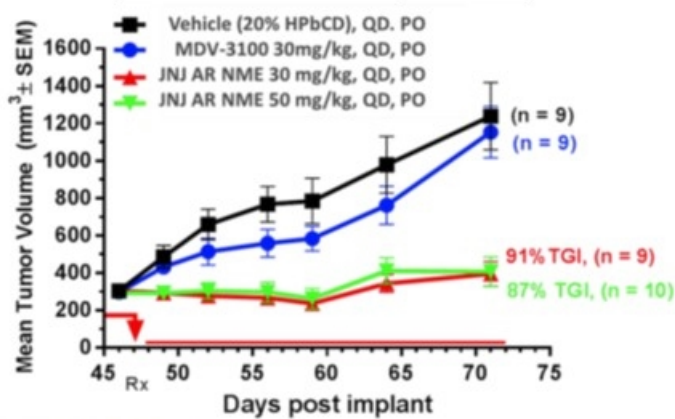
## TRC694

- Janssen has a right of first negotiation for TRC694 following Phase 1
- TRACON will owe development and regulatory milestones of up to \$60M and low single digit royalty

# TRC253: a Novel AR Mutant Inhibitor

- Potential utility in AR resistant prostate cancer
  - Occurs in ~10% of mCRPC cases
- Activity against wild-type AR and many clinically relevant ligand binding domain mutants
- Clear path to POC in targeted population using a companion diagnostic

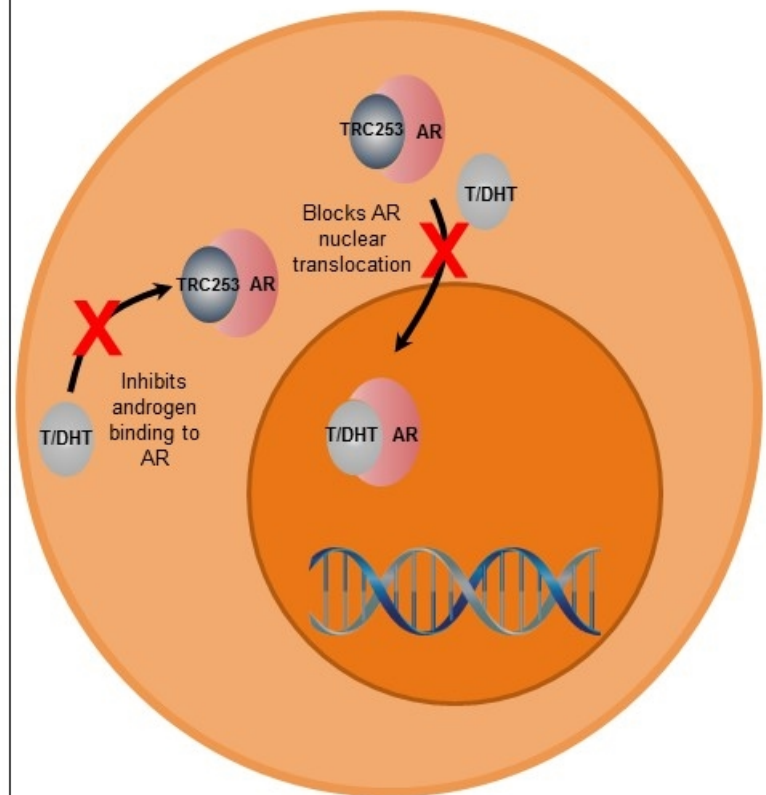
## AR F876L-driven xenograft model



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Hickson, I. AACR 2016 Annual Meeting.

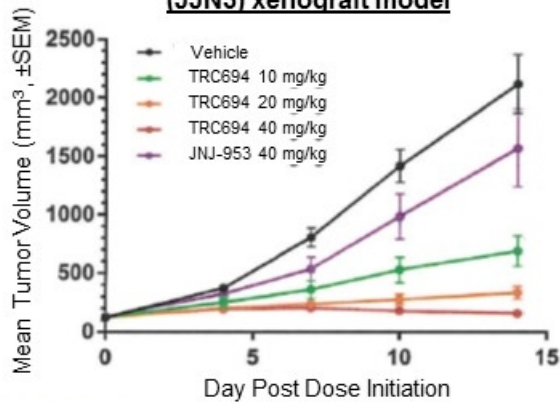
## Multiple Mechanisms of Action



# TRC694: a Novel NIK Inhibitor

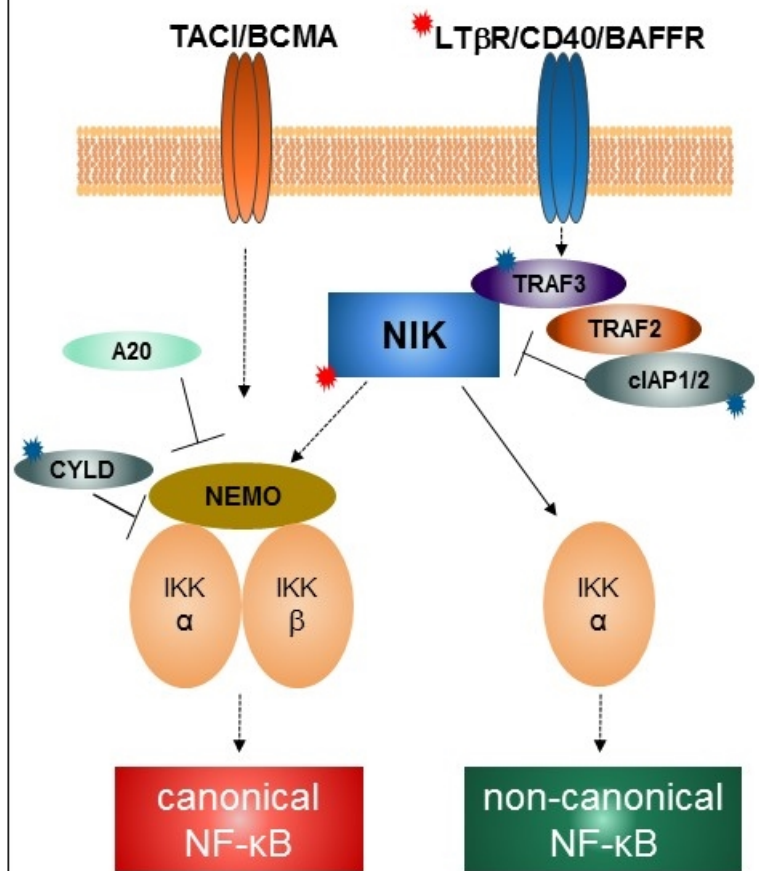
- Potential applicability to blood cancers
  - Multiple myeloma (~12-20% of cases), mantle cell lymphoma (~17%), diffuse large B-cell lymphoma (~9-15%), CLL (~4% at diagnosis, higher later)
- <1 nM affinity, <10 nM cellular potency
- Clear path to POC in targeted population using a companion diagnostic

NIK-translocated myeloma cell line (JJN3) xenograft model



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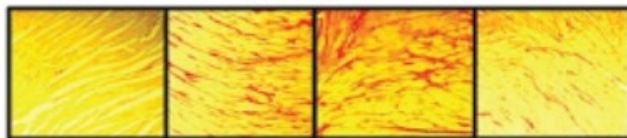
## NIK Mechanism in MM



# TRC205 Development in Fibrosis

- Preclinical studies show strong potential for targeting endoglin in fibro-proliferative disorders
  - Idiopathic pulmonary fibrosis, liver fibrosis (including NASH), renal fibrosis, end-stage pulmonary hypertension, hypertrophic cardiomyopathy, scleroderma, non-systolic heart failure
- Targeting endoglin with TRC105 **reverses** cardiac fibrosis and prolongs survival following pulmonary artery constriction (PAC) in mice
- TRC205 is an IgG4 version of TRC105

Treatment initiated 3 weeks following PAC and continued biweekly for 3 weeks

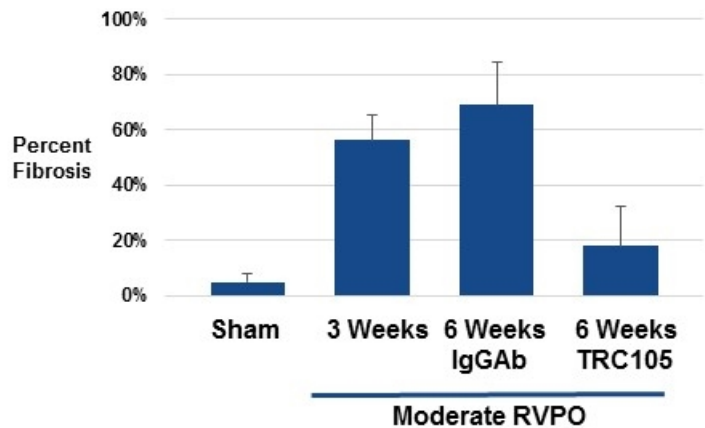


Sham

3 Weeks

6 Weeks  
IgGAb

6 Weeks  
TRC105



- TRC205 is also active in preclinical models of NASH

# Capital Efficient Clinical Development Strategy



- Beneficial relationship with NCI
  - Multiple TRC105 and TRC102 clinical trials conducted in collaboration with NCI
  - Mechanism used by Genentech to fund the majority of Avastin Phase 3 clinical trials



Clinical  
Operations

- Internal system of clinical trial execution, including data management, allowing the company to conduct clinical trials without a CRO
  - Validated in-house clinical operations and data management
  - More efficient access to clinical data at lower cost
  - *Expertise recognized by Janssen*
- Initial focus on indications with potential for reduced time to approval

## Significant Cost Savings to TRACON



# Expected Milestones Across All Programs

Milestone	Expected Timing	
Orphan drug designation of TRC105 in soft tissue sarcoma in US	Q1 2016	✓
Orphan drug designation of TRC105 in soft tissue sarcoma in EU	1H 2016	✓
Initiate dosing in Phase 1/2 studies of TRC105 in liver, lung, and breast cancer	1H 2016	✓
TRC105 clinical data presentations at ASCO, including angiosarcoma	1H 2016	✓
TRC102 clinical data presentation at ASCO	1H 2016	✓
TRC105 End of Phase 2 meeting with EMA and FDA	2H 2016	✓
Initiate global Phase 2 trial of TRC105 in GTN	2H 2016	✓
Initiate global Phase 3 pivotal trial of TRC105 in angiosarcoma	2H 2016	
Present TRC205 pre-clinical fibrosis data at AASLD	2H 2016	
Present updated data from Phase 2 study of Votrient + TRC105 in angiosarcoma at CTOS conference	2H 2016	
Release top-line data from randomized TRC105 Phase 2 trial in GBM	2H 2016	
File IND for AR Mutant Inhibitor TRC253	1H 2017	
Release top-line data from randomized TRC105 Phase 2 trial in RCC	1H 2017	

## Financial Overview (as of June 30, 2016)

Ticker	TCON (NASDAQ)
Cash, Cash Equivalents and Short-term Investments	\$36.2 million
Debt – Outstanding Principal	\$10.0 million
Common Shares O/S	12.2 million
Covering Analysts	Jim Birchenough (Wells Fargo) Chad Messer (Needham) Tom Shrader (Stifel) Ling Wang (BTIG)

# Experienced Leadership Team

## Charles Theuer MD PhD, President and CEO

- 24 years of experience in drug discovery and development
- Sutent, Rituxan, Zevalin



## Bonne Adams MBA, SVP Clinical Operations

- 16 years of experience in drug discovery and development
- Sutent, Rituxan, Zevalin



## Patricia Bitar CPA, Chief Financial Officer

- 28 years of finance and accounting experience



## Casey Logan MBA, Chief Business Officer

- 14 years of pharmaceutical business development experience



## Sharon Real PhD, SVP Product Development

- 24 years of experience in drug discovery and development
- Sutent, Macugen, Viracept, Targretin



## Scientific Advisory Board

- **Charles Sawyers MD**
  - Memorial Sloan Kettering Cancer Center
- **William Kaelin MD**
  - Harvard Medical School
- **Stanton Gerson MD**
  - Case Cancer Center

## Board of Directors

- **William LaRue**
  - Former CFO, Cadence Pharmaceuticals
- **Martin Mattingly, PharmD**
  - Former CEO, Trimeris and Ambrx
- **Rainer Twiford, JD, PhD**
  - President, Brookline Investments
- **Paul Walker**
  - Partner, NEA
- **Stephen Worland, PhD**
  - CEO, Effector Therapeutics
- **Charles Theuer, MD, PhD**
  - President and CEO

# Investment Highlights

## TRC105 Near Term Phase 3 Asset

- Leader in endoglin biology - near term Phase 3 trial planned in orphan drug indication of angiosarcoma with FDA & EMA concurrence on trial design; multiple ongoing Phase 2 trials in combination with VEGF inhibitors, a franchise currently generating > \$17B annually

### *Oncology*

- Clinical data from more than 400 patients treated show tolerability and promising anti-tumor activity with each of four VEGF inhibitors

### *Ophthalmology*

- Partnered with Santen, Phase 1/2 wet AMD trial enrolling

### *Fibrosis*

- Reverses fibrosis and improves survival in preclinical models

## TRC102 Phase 2 Asset

- Small molecule inhibitor of DNA repair being studied in Phase 2 in glioblastoma and mesothelioma based on encouraging Phase 1 data

## TRC253 Near Term Phase 1 Asset

- IND-ready small molecule inhibitor of mutated and wild-type Androgen Receptor (AR)
- Expect Phase 1/2 start in early 2017
- Janssen may opt-in following Phase 1/2 for \$45M; option includes potential milestones totaling \$137.5M and a single digit royalty

## Efficient Product Development

- Initially focused on indications with potential reduced time to data readout and approval
- Internal clinical operations capabilities and NCI support of clinical development
- Product development platform expertise recognized by Janssen

# TRACON PHARMACEUTICALS

## October 2016






NASDAQ: TCON

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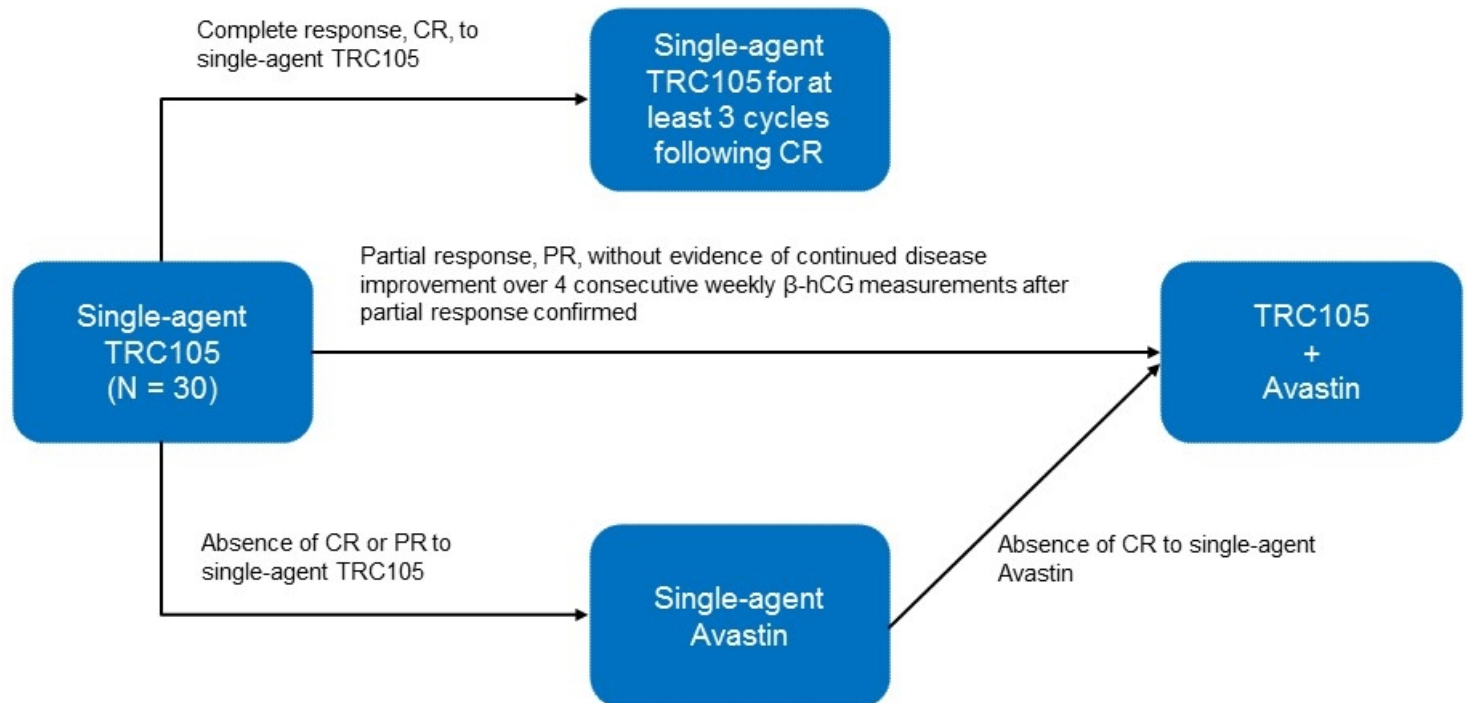


# TRACON is a Leader in Endoglin Biology

Drug Candidate	Sponsor	Mechanism of Action	Clinical Status
TRACON's endoglin antibody pipeline			
TRC105		Targets endoglin (receptor for TGF- $\beta$ and bone morphogenic protein [BMP]) to inhibit cell signaling and <u>mediate ADCC</u>	<u>Combination with VEGF Inhibitors</u> <ul style="list-style-type: none"><li>• Votrient (Phase 2 - Sarcoma)</li><li>• Inlyta (Phase 2b - RCC)</li><li>• Avastin (Phase 2b - GBM)</li><li>• Nexavar (Phase 2 - HCC)</li><li>• Avastin (Phase 2 - GTN)</li></ul>
TRC205		Like TRC105, but IgG4	Lead pre-clinical antibody for fibrosis
Other product candidates targeting the endoglin pathway in development			
PF03446962		Targets ALK1 (endoglin co-receptor)	<u>Combination with VEGF Inhibitors</u> <ul style="list-style-type: none"><li>• Stivarga (Phase 1b - Colorectal)</li></ul>
Dalantercept		Targets the endoglin ligand BMP	<u>Combination with VEGF Inhibitors</u> <ul style="list-style-type: none"><li>• Inlyta (Phase 2b - RCC)</li><li>• Nexavar (Phase 1b - HCC)</li></ul>

# Gestational Trophoblastic Neoplasia (GTN): Phase 2

- Previously treated (at least one chemotherapy regimen) GTN
- Primary Endpoint: ORR to single agent TRC105 or the combination of TRC105 + Avastin
- Key Secondary Endpoint: PFS



# TRC102: Reversing Resistance to Chemotherapy

